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Transwestern, Page Partners Form Retail Mgmt. Joint Venture

Partnership To Oversee Institutional Projects, Expand Leasing Capabilities in Houston

Transwestern formed a strategic partnership with Page Partners to establish Transwestern Page Retail Management LLC, a management company that will focus on institutional-quality retail projects and expanding retail leasing opportunities in Houston.

Three top executives were chosen to lead the venture: 26-year industry veteran Chip Clarke, president of Transwestern's Gulf Coast and Mountain Regions, and Nick Hernandez and Ed Page, principals at Page Partners (pictured below, left to right).

"By combining the strengths of Transwestern's management services and the breadth of our service offerings with Page Partner's retail brokerage expertise, we are delivering a superior service platform for institutional owners of retail real estate properties in Houston," said Clarke.

Page Partners is a Houston-based retail real estate consulting and brokerage firm that performs tenant site acquisitions, project consulting and leasing, land sales, income property sales and excess space dispositions. It represents more than 90 retailers in site acquisition and maintains listings on more than 100 properties for lease or sale in the region.

Transwestern's Houston practice provides property and facility management services for customers in more than 36 million square feet of property management assignments.