



News Releases

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TRANSWESTERN AND PAGE PARTNERS FORM RETAIL MANAGEMENT JOINT VENTURE

Representatives from Transwestern and Page Partners today announced the creation of a new joint venture, Transwestern Page Retail Management, LLC. The company will operate as a strategic partnership between Transwestern and Page Partners and was created with the goal of landing institutional quality retail management projects and expanding retail leasing opportunities in Houston.

Transwestern is one of the largest privately-held commercial real estate firms in the country and provides fully integrated services through six business lines in 26 major markets around the country. Transwestern's Houston operation consistently provides unparalleled property and facility management services for clients in over 36 million square feet of property management assignments.

According to Chip Clarke, president of Transwestern's Gulf Coast and Mountain Regions, "By combining the strengths of Transwestern's management services and the breadth of our service offerings with Page Partner's retail brokerage expertise, we are delivering a superior service platform for institutional owners of retail real estate properties in Houston. Through our partnership in this venture, we are certain we can deliver exceptional results and service to our clients and tenants."

Page Partners is the leading provider of retail real estate consulting and brokerage services in Houston, including tenant site acquisition, project consulting and leasing, land sales, income property sales and excess space disposition. Page Partners exclusively represents over 90 retailers in site acquisition and maintains listings on over 100 properties for lease or sale in the Houston market.

Nick Hernandez, principal with Page Partners added, "We believe owners of retail properties want to have a management and leasing solution that is best-in-class. This initiative meets this need by providing unparalleled property level expertise and exceptional retail expertise under one venture."

About Transwestern

Transwestern is one of the largest privately-held commercial real estate firms in the United States. A diversified operating company, Transwestern is active in the real estate service, development and investment management businesses. Transwestern creates value for clients through innovation, penetrating market intelligence and legendary service delivered by teams of local market experts. The firm has product specialties including office, industrial, retail, multifamily and healthcare, as well as a wholly-owned research affiliate, Delta Associates. Transwestern leads the industry in sustainability and has received multiple ENERGY STAR® awards from the Environmental Protection Agency (EPA).

About Page Partners

Page Partners is the pre-eminent provider of retail real estate advisory, consulting and brokerage services for the Houston marketplace. The company's founder has 35+ years of retail real estate experience in Houston and has built a team of senior advisors, having on average 15 years of experience each, to provide comprehensive real estate consulting and advisory services to national, regional and local clients and partners. The company currently consults on over 100 properties and projects in Houston and advises 90+ different nationally recognized retail clients from around the country. The local Houston office is comprised of 16 experienced professionals providing clients and partners very individualized service. In combination with ChainLinks, the firm provides a national presence, yet keeps the service right next door.

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